

## SELECTING YOUR TELECOM-RELATED TECHNOLOGY

Selecting and purchasing the necessary equipment and technology to enhance and complement your telecommunications services can be a confusing and time-consuming chore. The right products make a critical difference in effectively accomplishing your company's daily tasks. Choosing American Business Communication (ABC) to oversee your firm's telecommunication procurement means you've put the power of telecom experts to work for your business.

First, ABC's knowledgeable team thoroughly assesses the needs of every employee user level to determine your company's requirements. Next, ABC communicates these detailed requirements to the appropriate carriers and vendors and translates all bidding vendor information into an apples-to-apples comparison that is easy to understand. Professionals with years of procurement expertise will assist your company with a one-time purchase of telecommunications products or help you upgrade an existing system. ABC also conducts comprehensive evaluations of the latest technology's viability to keep your business on the leading edge.

### ABC:

- Conducts on-site research to determine current and future needs
- Coordinates all communication with bidding vendors
- Writes and evaluates Request for Proposals (RFPs)
- Recommends technology and manages implementation
- Negotiates carrier and vendor support agreements
- Oversees staff training of new equipment, software or hardware
- Evaluates new technology and service options

## GROWING WITH YOUR BUSINESS

ABC not only recommends products and services to fit your current business needs, but also keeps your company's future growth in mind. From expanding equipment systems or upgrading to the latest software and hardware to increase your employee's productivity and efficiency, ABC will recommend the best solution for your business.

TELECOMMUNICATIONS  
PROCUREMENT IS FASTER  
AND EASIER WITH ABC.

*"ABC assisted us in selecting a new phone system for our catalog business. We were looking for hardware and software to support our inbound call center and integrate with our current internal systems. ABC was an essential part of that process."*

Judi Parks, Facilities Management  
Room & Board  
Minneapolis, Minnesota



*A Partner You Can Trust*