

MANAGING RISK AND UNCERTAINTY

Despite efforts to deregulate, telecommunications remains an industry of complex and ever-changing rules, policies, and regulations. Ongoing actions at the federal and state levels ensure that changes and uncertainty will be a constant for the foreseeable future, adding to the confusion.

In response, American Business Communication (ABC) has retained legal and regulatory support for evaluating and negotiating telecommunications and information services. ABC maximizes its ability to negotiate and obtain fair, competitive contracts on your behalf, and adds value by recognizing and managing the risk and uncertainty associated with ever-changing legal and regulatory issues.

**LEGAL AND REGULATORY CAPABILITIES
INCLUDE CONTRACT REVIEW,
REGULATORY ANALYSIS,
AND NEGOTIATION ADVOCACY.**

STRATEGIC EVALUATION AND LEVERAGE

Clients frequently turn to ABC for help in understanding how certain regulations might affect their operations. ABC draws upon significant telecom industry experience, gained through direct involvement with government agencies, telecommunication providers, and consumer advocacy. These value-added benefits include monitoring changes in federal and state regulatory policy, as well as knowledge and familiarity of telecom regulatory laws, regulations, and standard industry practices.

ABC's services and capabilities include:

- Contract review and negotiation advocacy
- Litigation support
- Regulatory compliance and enforcement

FOCUS ON BUSINESS OBJECTIVES

Businesses need to ensure that the services they receive are competitively priced, and that terms and conditions are fair. ABC focuses on these objectives, and when necessary, brings in our regulatory expertise, strengthening your abilities and confidence in managing service arrangements.

ABC provides the tools and the competence you need to manage all your telecommunications needs.

"We found the legal and regulatory effort of ABC to be of significant added value in both the evaluation and going-forward strategies associated with our telecom planning and service contracts."

Joel Wiens, VP Information Technology
Regis Corporation
Minneapolis, MN



A Partner You Can Trust